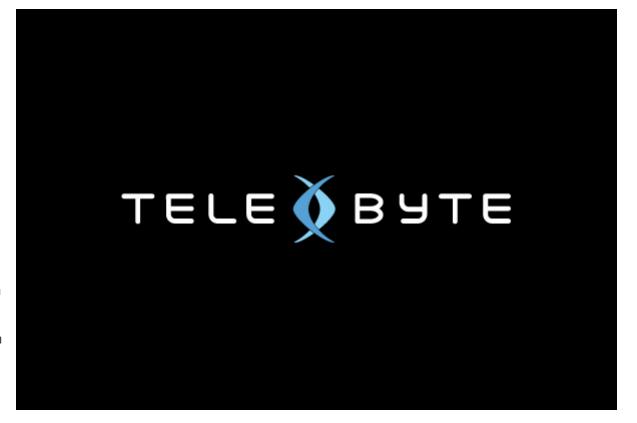
## Telebyte Announces Acquisition of WBM Telecom Division to Create a Commanding Unified Communication Group in Alberta and Saskatchewan

Calgary, Saskatoon, **Regina and Red** Deer, October 15. 2012 -Telebyte Communications Inc. and WBM Office Systems have concluded an agreement, that will see the Telecom Division of WBM become part of Telebyte Communications effective today. Both teams, each with strong reputations for quality installation and service of leading unified communication solutions, have worked in the



Alberta and Saskatchewan markets for over 15 years.

Adding WBM's Telecom Division will create a new partnership for Telebyte, providing customers with a stronger, larger and more customer focused team. Telebyte will compete with a diverse market offering: unified communication business systems, audio and video conferencing, building security solutions and infrastructure cabling & fiber optic installation. All of these areas are "Teaming Up" to make the company a one-stop shop for all their customers' needs.

This new Unified Communications team will continue to be known as Telebyte Communications Inc. with its head office in Calgary, and branch offices in Red Deer, Edmonton, Saskatoon and Regina. The team will continue to represent the highest quality products from vendors such as Mitel, NEC, Polycom and Zultys. "The combination of great national brands in addition to our fantastic service teams really separates us from the competition," said Merle Isaacson, president of Telebyte Communications.

WBM Office Systems, with head offices in Saskatoon, continues to move forward as one of Canada's leading IT Solutions Providers.

"This was an exciting opportunity to see the people of our Telecom Division continue to advance their careers as part of a new and focused team, while also knowing that our current telecom customers would be well taken care of. We wish each of our very special people, our telecommunications customers, and everyone at Telebyte the greatest of success," states JoeAnne Hardy, President of WBM.

"For us at WBM, this move means we are now moving forward with much more power to invest and grow our support capabilities and capacity in other areas of IT, as we pursue our commitment to being a great IT Solutions Provider to our amazing customer community."

As part of the move, past WBM Vice President Garry Laxdal will also be leaving WBM to join Telebyte to lead the product specialists team as Vice-President Sales, bringing his extensive experience and leadership in the Telecom industry to the new organization.

Garry commented "I look forward to the remarkable communications division team at WBM combining efforts with the exceptional team at Telebyte to further strengthen our leadership in the growing field of Unified Communications in Western Canada. Combined, we clearly are one of the largest independently owned communications companies in Canada, continuing to provide the very best in solutions, managed services and most importantly, increased customer service and satisfaction to all our valued customers and partners."

"We are increasing our focus on the customer experience; the growing Telebyte team is now twice as large and will allow us to offer our customers competitive national pricing without sacrificing great local service. If you need assistance quickly and done right, we can make it happen with our market coverage serviced by our 40 great employees." said Keith Young, Vice-President Operations of Telebyte.

"Combined our sales and service teams will provide the very best solutions in an ever changing telecommunication industry. We want to thank our customers for their continued support and pledge our ultimate efforts in meeting our customers needs today and as their needs grow and expand into the future."

## About Telebyte Communications Inc.

As a leader in business communication solutions, Telebyte is a wholly owned division of Airtel Wireless Ltd. of Calgary Alberta. The combined companies offer a complete array of solutions that use wired and wireless technologies to secure and connect businesses with their clients, suppliers and stakeholders. Utilizing the very best solutions with the strong team of in-house professionals, Telebyte is able to offer truly integrated offering throughout Western Canada.

For more information please visit <u>www.telebyte.ca</u> or Email: misaacson@telebyte.ca Merle Isaacson, President, Telebyte Tel: 800- 565-1849

## About WBM Office Systems

WBM Office Systems is a leader and Centre of Excellence for the design, provisioning and support of corporate information technology solutions. Established in on May 1, 1950, WBM has a rich heritage in the automation of the office. Today, WBM is a complete systems integrator focused on the strategic objectives of its customer, and the role that technology can play in achieving them. With practice areas that include Managed Print Services, Mobility, Storage and Technology Lifecycle Management, WBM employs over 145 people, operates out of four locations across Western Canada, and is ranked as one of Canada's Top 50 largest IT Solution providers.

For more information or for any media requests visit www.wbm.ca or:

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