

August 4, 2016

FILED UNDER : [MANAGED PRINT SOLUTIONS](#) [LEADERSHIP](#) [PRESS RELEASE](#)

WBM Announces Acquisition of Vancouver Based PrinterWorks



WBM Office Systems today announced that it has successfully completed the acquisition of technology services provider PrinterWorks, a leader in the provision of Managed Print Technology Services based in Vancouver and delivering solutions throughout British Columbia. The move represents another significant investment by WBM and will be a major milestone toward expanding WBM's Western Canadian presence, while also better positioning to support a growing portfolio of client enterprises with operations nationwide.

PrinterWorks, with prominent customer engagements across healthcare, financial services, and beyond, will become part of WBM effective immediately. Together, the two organizations now form one of Canada's largest independent Managed Print Technology providers, with a combined workforce of well over 200 people across Western Canada.

"We could not be more excited to be joining the WBM family," stated Stefano Walker of PrinterWorks. "This is one of the most well respected IT organizations in the country. The sophistication and investment that WBM brings is incredible, and absolutely world class. To be in position to benefit from this heightened scale and level of experience represents a very exciting step forward for our team, and definitely for the customers that we work to serve every day."

“The PrinterWorks team is a fantastic group of motivated people, and they share our values in focusing on the achievement of real business outcomes, and in their passion for their customers,” stated WBM President JoeAnne Hardy. “This is a period of extremely positive growth and momentum for us at WBM, and we could not be more excited to now be putting these two groups of people together and expanding the WBM brand into the beautiful Vancouver marketplace. Already it has been so great to see the teams sharing and learning as one team.”

Under the terms of the agreement, PrinterWorks and all employees will become part of WBM effective immediately. All people, commitments, and services in place for PrinterWorks customers across British Columbia will remain stable and consistent, while the increase in scale and access to a broader range of IT services and solutions is expected to benefit both organizations moving forward.