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## WBM Named 2016 Dell Canada Partner of the Year for the West



WBM Office Systems is pleased to announce it has been named Dell Canada's 2016 Channel Partner of the Year – Western Region. The announcement was made at the annual Dell Canada Channel Partner Summit, held September 13/14 in Niagara Falls, Not, and presented again at the WBM Connection 2016 event "Transformations and Outcomes" in Saskatoon, SK, with over 500 members of the WBM partner community in attendance.

"We are certainly honoured to be named for an award like this," stated WBM President JoeAnne Hardy. "It has been such a privilege to work together with this group of people. It was our customer community that brought us together, and it is in serving the outcomes that they need from us that this partnership has been so successful. We look forward to what the future brings."

The evaluation criteria for finalists and selection for the awards is a combination of business growth, knowledge & collaboration with Dell, in providing solutions for their customers. Dell claims over 2,600 partners across Canada, and to be named a partner of the year was described by Dell EMC Canada President Kevin Peesker as a tremendous achievement in a very short period of time.

“Congratulations to WBM Office Services on winning Dell Canada’s 2016 Partner of the Year award – Western Region, which recognizes their focus on delivering customer value with Dell solutions. The amazing team at WBM executes with excellence as they gain customers for life across Western Canada. We are thrilled to recognize the incredible work they do for our mutual customers,” said Kevin Peesker, President, Dell EMC Canada.

“Within the diverse Western region, as a Dell Premier Partner, WBM has demonstrated proven expertise in hardware, software and services that help eliminate IT complexity for customers and drive enhanced efficiencies.”