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## WBM Technologies Named 2019 HP Partner of the Year



### **WBM Earns Prestigious Award at HP's Reinvent World Partner Forum in Houston, TX**

MARCH 22, 2019 (Houston, TX.) – Each year, HP brings together thousands of IT executives and decision makers from HP's top global partners, distributors and system integrators to a showcase event called 'HP Reinvent'. The invitation-only event provides attendees with important insights on emerging trends and opportunities in the IT industry while allowing for top industry executives to connect and network with some of the most influential IT service providers in the world. With Houston, Texas playing host, the theme of this year's world partner forum was "Transform to Perform".

WBM Technologies, a Western Canadian leader in providing outcome driven IT solutions, was a prominent contributor at this year's event. Presenting on the main stage to an audience of 3,000+, Jeff Crampain, Director of Strategic Account Management with WBM, shared some of the successes WBM clients have enjoyed by implementing transformative solutions in Managed Print. Complemented by an engaging video that presented WBM's approach to managed print, Mr. Crampain stated that "the Managed Print practice is a cornerstone of WBM's success and still forms the bedrock of many new client engagements and opportunities." Jeff added that "although we're now bolstered by world class solutions and facilities that encompass a much larger scope in IT, our roots are in Managed Print, and many of our clients are amazed at how much value, transformation, and innovation we can still drive through our Managed Print solutions."

The event also gives HP the opportunity to recognize selected partners for their achievements and joint successes over the past year. This year, WBM Technologies was chosen as HP Canada's Partner of the Year in the area of Print Solutions. "It is always an honor to be recognized in front of your peers, but this award is a reflection of the hard work put forth day in and day out from all WBM employees," adds Jeff Crampain. "We have an incredible team that works tirelessly in providing world class results to our clients and awards like these really validate their efforts. It is inspiring to see the impact of their work and effort be recognized on such a large stage."

[VIDEO : WBM reduces field site visits 10% with HP SDS](#)

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